Course : Drafting General Contract Terms and Conditions for Intellectual Services

Managing Operational and Legal Risks in the Intellectual Services Market

Synthesis course - 1d - 7h00 - Ref. PIC

Price : 820 € E.T.

NEW

This training program enables professionals working in the intellectual services market to master contract execution as governed by the CCAG PI, and to ensure clear and secure relationships between the buyer and the contractor, including responsibilities, deadlines, payments, changes to the scope of work, and pre-litigation situations.

Teaching objectives

At the end of the training, the participant will be able to:

- Precisely define the scope of application of the CCAG PI in a given contract; Ensure consistency between the CCAG PI, CCAP, CCTP, and AE
- Contractually Managing the Performance of a Contract for Intellectual Services
- Manage the obligations, responsibilities, and risks specific to intellectual services
- Manage changes in job responsibilities and additional services
- Effectively Handling Disputes, Penalties, and Terminations

Intended audience

Public Procurement Managers and Officials; Public Procurement Lawyers; Public Procurement Project Managers; Project Management Consultants; Engineering Firms; Consulting Firms; Executives and Managers of Companies Holding PI Contracts

Prerequisites

None

PARTICIPANTS

Public Procurement Managers and Officials; Public Procurement Lawyers; Public Procurement Project Managers; Project Management Consultants; Engineering Firms; Consulting Firms; Executives and Managers of Companies Holding PI Contracts

PREREQUISITES

None

TRAINER QUALIFICATIONS

The experts leading the training are specialists in the covered subjects. They have been approved by our instructional teams for both their professional knowledge and their teaching ability, for each course they teach. They have at least five to ten years of experience in their field and hold (or have held) decision-making positions in companies.

ASSESSMENT TERMS

The trainer evaluates each participant's academic progress throughout the training using multiple choice, scenarios, hands-on work and more.
Participants also complete a placement test before and after the course to measure the skills they've developed.

Practical details

Case studies based on actual public procurement projects. Annotated analysis of contract documents. Simulations of high-risk scenarios. Guided practical exercises and group feedback sessions

Teaching methods

Hands-on Workshops

Course schedule

1 Analyze and draft a contract for intellectual services

Compétences visées

- Identify the scope and guiding principles of the CCAG PI
- Distinguishing the hierarchy of contractual documents and their legal effects
- Analyze the scope of mandatory, supplementary, and derogatory clauses
- Assess the legal risks arising from contractual inconsistencies
- Formulate recommendations for contractual safeguards

Activités pédagogiques

- Critical Analysis of a CCAP Incorporating the CCAG PI and Identification of Contractual Risks

2 Review and assess the parties' contractual obligations

Compétences visées

- Legally classifying an obligation (means or result)
- Analyze the scope of the duty to advise and the duty to warn
- Understand the respective responsibilities of the account holder and the purchaser
- Legal Arguments in Cases of Breach of Contract
- Implement traceability systems to ensure the validity of validations

Activités pédagogiques

- Legal Classification of a Breach by the Licensee and Determination of Contractual Remedies

Hands-on work

Description of the Lab Sessions

TEACHING AIDS AND TECHNICAL RESOURCES

• The main teaching aids and instructional methods used in the training are audiovisual aids, documentation and course material, hands-on application exercises and corrected exercises for practical training courses, case studies and coverage of real cases for training seminars.
• At the end of each course or seminar, ORSYS provides participants with a course evaluation questionnaire that is analysed by our instructional teams.
• A check-in sheet for each half-day of attendance is provided at the end of the training, along with a course completion certificate if the trainee attended the entire session.

TERMS AND DEADLINES

Registration must be completed 24 hours before the start of the training.

ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Do you need special accessibility accommodations? Contact Mrs. Fosse, Disability Manager, at psh-accueil@orsys.fr to review your request and its feasibility.

3 Manage deadlines, prices, penalties, and changes to the scope of work

Compétences visées

- Analyze the contractual mechanisms related to deadlines
- Calculate the amounts due for down payments and the balance
- Identify the changes permitted under the contract
- Ensure that mission changes are supported by appropriate actions
- Assessing the Legal and Financial Impact of a Contract Amendment

Activités pédagogiques

- Calculate penalties and ensure that a change to the assignment is approved

Hands-on work
Description of the Lab Sessions

4 Closing the Deal and Managing Conflicts

Compétences visées

- Organize the process for receiving services
- Analyze the legal implications of type approval
- Define the grounds for termination (misconduct or public interest)
- Developing a Pre-Litigation Management Strategy
- Develop a structured argument in the context of a dispute

Activités pédagogiques

- Comprehensive Management of a Dispute Under an IP Contract

Hands-on work
Description of the Lab Sessions

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Dates and locations

REMOTE CLASS
2027 : 2 Apr., 2 July, 1 Oct., 17 Dec.

PARIS LA DÉFENSE
2027 : 2 Apr., 2 July, 1 Oct., 17 Dec.