

Course : Business law for non-lawyers

Practical course - 2d - 14h00 - Ref. DOA

Price : 1590 CHF E.T.

★★★★☆ 4,9 / 5

This course will provide you with essential knowledge of corporate and contract law. It will enable you to identify the cases in which your personal liability and that of your company could be engaged.

Teaching objectives

At the end of the training, the participant will be able to:

- ✓ Acquire essential knowledge of corporate law
- ✓ Know the different legal forms of business
- ✓ Mastering the main types of contract
- ✓ Drafting standard contractual clauses
- ✓ Assessing the extent of the executive's personal liability

Intended audience

Non-lawyer executives, company founders, accounting and legal department staff, administrative and financial managers.

Prerequisites

No special knowledge required.

Course schedule

1 General aspects of business law

- Sources of business law.
- Special features of business law.

2 Choosing a legal form

- The partnership contract and the notion of legal entity.
- Criteria for choosing a business legal form.
- Advantages and disadvantages of the main legal frameworks: SA, SAS, SARL, EURL, SNC, etc.
- The role and powers of supervisory and management bodies.

Exercise

Group discussion and exchange on the different legal forms of business.

PARTICIPANTS

Non-lawyer executives, company founders, accounting and legal department staff, administrative and financial managers.

PREREQUISITES

No special knowledge required.

TRAINER QUALIFICATIONS

The experts leading the training are specialists in the covered subjects. They have been approved by our instructional teams for both their professional knowledge and their teaching ability, for each course they teach. They have at least five to ten years of experience in their field and hold (or have held) decision-making positions in companies.

ASSESSMENT TERMS

The trainer evaluates each participant's academic progress throughout the training using multiple choice, scenarios, hands-on work and more.

Participants also complete a placement test before and after the course to measure the skills they've developed.

3 Mastering the main types of contract

- The commercial mandate.
- Commercial sales.
- Distribution, sales and advertising contracts...

4 Negotiate and formalize the contract

- The pre-contractual period: commitments and responsibilities.
- Precautions to be taken when forming a contract.
- Offer analysis and acceptance.
- Expressing consent.
- Contract drafting: the most frequently used clauses.

Hands-on work

Drafting of standard contractual clauses.

5 Executing a commercial contract: obligations

- Fulfillment of the contract's purpose.
- Transfer of ownership and risks.
- The different types of obligation (obligation of means and obligation of result).
- Transfer of obligations.
- Hidden defects.

Case study

Practical case studies on commercial contracts to be solved by trainees.

6 Anticipating and resolving conflict situations

- Non-performance of contracts.
- Avoid abusive termination of commercial relations.
- Amicable conflict resolution.
- Take legal action.

Exercise

Group discussion and exchange based on real-life cases.

7 Liability of legal entities, managers and employees

- Corporate criminal liability.
- Cases of personal liability.
- Directors' liability.

Case study

Practical case study on the personal liability of corporate officers.

TEACHING AIDS AND TECHNICAL RESOURCES

- The main teaching aids and instructional methods used in the training are audiovisual aids, documentation and course material, hands-on application exercises and corrected exercises for practical training courses, case studies and coverage of real cases for training seminars.
- At the end of each course or seminar, ORSYS provides participants with a course evaluation questionnaire that is analysed by our instructional teams.
- A check-in sheet for each half-day of attendance is provided at the end of the training, along with a course completion certificate if the trainee attended the entire session.

TERMS AND DEADLINES

Registration must be completed 24 hours before the start of the training.

ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Do you need special accessibility accommodations? Contact Mrs. Fosse, Disability Manager, at psh-accueil@orsys.fr to review your request and its feasibility.

Dates and locations

REMOTE CLASS

2026 : 18 June, 1 Oct., 23 Nov.