

Course : Convincing and inspiring people to work together

Training "Escape Game"

Practical course - 1d - 07h - Ref. ONV

Price : 930 CHF E.T.



Today's managers have an essential role to play in getting their teams to develop new collective habits. This training course will provide them with the right communication levers to develop their employees' social skills and stimulate the collaborative dynamics of the team.

Teaching objectives

At the end of the training, the participant will be able to:

- ✓ Master the basics of communication
- ✓ Reinforce your eloquence to convince
- ✓ Analyze the communication context for greater impact
- ✓ Identify the levers and obstacles to effective collaboration
- ✓ Engaging the team by stimulating collective intelligence

Intended audience

Managers and supervisors of hierarchical or cross-functional teams.

Prerequisites

No special knowledge required.

Practical details

Exercise

Edutainment exercises based on the logic of an escape game dealing with speaking and collaborative processes.

Teaching methods

Active, participative teaching methods. Group discussions, feedback, exercises in applying different communication techniques. Collaborative exercises such as "escape game".

Course schedule

PARTICIPANTS

Managers and supervisors of hierarchical or cross-functional teams.

PREREQUISITES

No special knowledge required.

TRAINER QUALIFICATIONS

The experts leading the training are specialists in the covered subjects. They have been approved by our instructional teams for both their professional knowledge and their teaching ability, for each course they teach. They have at least five to ten years of experience in their field and hold (or have held) decision-making positions in companies.

ASSESSMENT TERMS

The trainer evaluates each participant's academic progress throughout the training using multiple choice, scenarios, hands-on work and more. Participants also complete a placement test before and after the course to measure the skills they've developed.

1 Understanding the basics of communication

- The communication diagram.
- Verbal and non-verbal communication.
- Feedback and the importance of interaction.
- The principles and techniques of active listening.
- Expression techniques for greater eloquence.

Exercise

Playful group exercises to put communication techniques into practice.
Group debriefing.

2 Convincing to win over customers

- Analyze the context and challenges of speaking to prepare your sales pitch.
- Choose the right mode of communication for your audience.
- Understand the role of different emotions and their impact on communication.
- Knowing how to welcome the emotions of others in a professional setting.

Role-playing

Speech simulations in front of an employee and/or a team. Collective debriefing on behaviors adopted.

3 Experience and analyze the collaborative process

- Deconstruct representations and beliefs about the collaborative phenomenon.
- Identify problematic situations in the workplace.
- Experiment with collaborative processes using escape game mechanics.

Exercise

Collaborative "escape game" exercises in sub-groups: "the box" and "the symbol race".

4 Promoting collaboration through feedback and offline communication

- Analyze the impact of the main communication factors influencing collaborative processes.
- Identify the parameters that can influence the relational climate and boost collaboration.
- Identify the right conditions for collective intelligence to emerge.
- Engage and motivate your audience by giving them meaning.
- Use the five levers of desire to engage the group in a participative dynamic.

Exercise

Build a personal action plan to promote speaking and audience acceptance strategies.

TEACHING AIDS AND TECHNICAL RESOURCES

- The main teaching aids and instructional methods used in the training are audiovisual aids, documentation and course material, hands-on application exercises and corrected exercises for practical training courses, case studies and coverage of real cases for training seminars.
- At the end of each course or seminar, ORSYS provides participants with a course evaluation questionnaire that is analysed by our instructional teams.
- A check-in sheet for each half-day of attendance is provided at the end of the training, along with a course completion certificate if the trainee attended the entire session.

TERMS AND DEADLINES

Registration must be completed 24 hours before the start of the training.

ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Do you need special accessibility accommodations? Contact Mrs. Fosse, Disability Manager, at psh-accueil@orsys.fr to review your request and its feasibility.