Publication date : 05/29/2024

Course : WCR: optimizing working capital requirements

Practical course - 1d - 7h00 - Ref. WZR
Price : 930 CHF E.T.

This training course will give you a better understanding of your company's short-term financing needs, and help you master the cash flow mismatches between outgoing and incoming payments.

Teaching objectives

At the end of the training, the participant will be able to:

- Understanding the different types of working capital requirement (WCR)
- Calculate and analyze your company's WCR
- Identify the various levers for improving WCR
- Master the techniques and tools needed to optimize your WCR

Intended audience

Administrative and financial managers, accounting and finance department staff.

Prerequisites

Basic knowledge of accounting.

Practical details

Hands-on work

Theoretical input and practical exercises, calculation and optimization of WCR.

Course schedule

PARTICIPANTS

Administrative and financial managers, accounting and finance department staff.

PREREQUISITES

Basic knowledge of accounting.

TRAINER QUALIFICATIONS

The experts leading the training are specialists in the covered subjects. They have been approved by our instructional teams for both their professional knowledge and their teaching ability, for each course they teach. They have at least five to ten years of experience in their field and hold (or have held) decision-making positions in companies.

ASSESSMENT TERMS

The trainer evaluates each participant’s academic progress throughout the training using multiple choice, scenarios, hands-on work and more.
Participants also complete a placement test before and after the course to measure the skills they’ve developed.

1 Controlling working capital: a major challenge for the company

- Measure the challenges of working capital.
- Make the link between differences in the timing of the company's financial flows and WCR.
- Identify the structural and cyclical dimensions of WCR.
- Interpret a positive or negative WCR.
- Consider WCR levels in relation to other indicators.
- Analyze various WCRs for different business sectors.

Exercise

Simulation exercises to identify the accounting elements impacting earnings and WCR levels.

2 Understanding the components and expressions of WCR

- Distinguish between and interpret working capital requirements and non-operating working capital requirements.
- Identify the impact of WCR on the company's cash flow and measure the risks.
- Calculate liquidity and profitability ratios in relation to WCR.
- Distinguish between structural and normative BFRE.

Exercise

Calculation and interpretation of WCR and various ratios.

3 Identify and use levers to improve WCR

- Control collection times and improve customer account management.
- Influence payment deadlines and negotiations with suppliers.
- Optimize operating cycles and stock rotation.
- Anticipate changes in working capital requirements as a function of business activity.
- Balancing performance and cash flow.

Hands-on work

Calculation of WIP times by exhaustion (method "rollback").

4 Financing working capital

- Use internal financing through equity and value creation.
- Research and implement external financing and credit solutions.

Hands-on work

Collective mapping of the advantages and limitations of each financing solution.

TEACHING AIDS AND TECHNICAL RESOURCES

• The main teaching aids and instructional methods used in the training are audiovisual aids, documentation and course material, hands-on application exercises and corrected exercises for practical training courses, case studies and coverage of real cases for training seminars.
• At the end of each course or seminar, ORSYS provides participants with a course evaluation questionnaire that is analysed by our instructional teams.
• A check-in sheet for each half-day of attendance is provided at the end of the training, along with a course completion certificate if the trainee attended the entire session.

TERMS AND DEADLINES

Registration must be completed 24 hours before the start of the training.

ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Do you need special accessibility accommodations? Contact Mrs. Fosse, Disability Manager, at psh-accueil@orsys.fr to review your request and its feasibility.